



A CULTURE OF EXCELLENCE

The Signature Group

MARK YOUR
CALENDAR!

TSG Events Calendar

Thurs., July 29, 2010

TSG WINE MIXER

Time: 3:00 - 6:00 pm
8229 Boone Blvd.
Suite 820
Vienna, VA 22182

Learn about TSG Managed Services, "Signature Care" while enjoying wine and hors d'oeuvres

[RSVP](#)



ECO-Nomics!

White Paper Green IT: Saving Money While Saving Energy

By: Umesh Shah & Adrienne McAninch

This White paper moves beyond the hype of green IT and provides substantial support for implementing practical, yet cost-effective power management policies and tools to "green" your IT environment.

[Read More](#)

We're Connected



Visit TSG on LinkedIn to stay current with TSG news and events. Also, be sure to join [STN](#) (Signature Technology Network), a membership based group comprised of IT Executives representing a wide array of industries that provides educational and social opportunities. The Signature Technology Network also sponsors discussion groups and blogs.



TSG's on Facebook
[The Signature Group](#)



TSG's on Twitter
[TheSigGroup](#)

A Message from Michael C. Perdue TSG CEO

As I walked through TSG's 24x7 Network Operation Center early one morning this week, the live North American NOAA weather map display reminded me of how IT business systems and meteorological phenomena are intertwined.

IT professionals everywhere know that the summer months bring unique weather challenges -- from intense summer heat, high winds, wild fires to thunderstorms, tornadoes and hurricanes. Make sure your business is ready to weather any storm with a well rehearsed business continuity and disaster recovery plan.

Read [more](#) about the Business Continuity and Disaster Recovery services TSG offers, or [contact](#) us to discuss how TSG can help your business. Remember, it's never too late to plan.



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8229 Boone Blvd, Suite 820
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Real Time Collaboration Putting the "Work" in Network

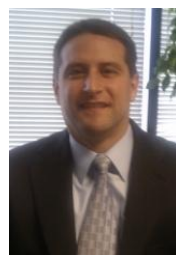
You've made the right investments in your network infrastructure -- IP telephony, mobility, wireless. You've reduced operational costs, increased productivity and flexibility. With decreased budgets and efficiency expectations still high, what can IT managers do to help their organizations thrive? The answer is to harness the power of the network to re-think outdated processes and find entirely new ways of achieving enterprise goals with reduced costs. The effective use of real-time collaboration tools is one of the most powerful ways to leverage your network. [Read more.](#)



WWW.TSGINC.BIZ

Meet the TSG Team Joe Burris, Director of Operations

[Joe Burris](#) joined TSG in January 2009 as Director of Operations, responsible for the growth, management and client satisfaction of the engineering organizations at TSG, and executive oversight of TSG's 24x7 Network Operations Center for Excellence.



Why did you select TSG?

I used TSG as a sub-contractor when I worked as a Services VP for Expanets Inc. I saw first hand that TSG was a professional engineering firm, had integrity and a highly skilled team of engineers that valued doing things the right way. Further, I felt sure that TSG would take care of my clients.

What did you do before TSG?

Prior to joining TSG, I was the General Manager of Infrastructure Solutions at Avaya, as well as held other high-level positions. Before that, I was Services Vice President for the Northern States Region at Expanets, Inc., and held various customer service positions at Lucent Technologies and AT&T in my 20 years of professional business experience.

What do you bring to a TSG client or prospective client?

20 years of experience in the IT industry and a commitment to consistently high quality IT implementations and services.

Is there a common theme amongst TSG clients?

Yes. All of our clients want peace of mind knowing that their networks and business systems are being managed by a team of knowledgeable IT professionals.

What are you passionate about (inside of and outside of TSG)?

Inside TSG I am passionate about complete client satisfaction on every engagement, whether large or small. Outside of TSG, I like to spend much of my free time working on my old Datsun sports car.

A CULTURE OF EXCELLENCE

May 12, 2010 STN Collaboration Event Recap The New Collaboration Experience

Raising the productivity of employees whose jobs can't be automated is the next great performance challenge -- and the stakes are high. Jon Seiniger, Collaboration Specialist at Cisco Systems, Inc., guided STN members through the essential elements of Collaboration, and Cisco's Collaboration Portfolio that delivers an architectural foundation for collaboration now and in the future.



The event featured live demonstrations and a hands-on look at video conferencing as well as other collaboration solutions all powered by HP's latest [All-in-One](#) Business Computers.

Participants were invited to schedule a consultation for Cisco's Collaboration Index Tool, a tool designed to test organizational readiness for collaboration. [Schedule](#) a collaboration consultation today or call us at 800-953-3692!



Congratulations David Cleveland from American Council on Education on winning the Logitech Webcam at our last STN Event!

(Left: Michael C. Perdue, TSG; Center: David Cleveland, ACE; Right: Rich Dobry, TSG)

AN EMPLOYEE-OWNED COMPANY

TSG and The Madeira School A Powerful Partnership

[Jeff Dayton](#), Director of Technology at [The Madeira School](#), knows that having an IT consulting partner like TSG has produced positive performance results for the school, while saving money.



800-953-3692

TSG offers an array of IT services and solutions designed to increase your business performance while reducing IT costs. Visit us on the [web](#) or call us 800-953-3682 / 703-734-8720.

